This is a sample document. It is intended to show the format and type of data supplied by the Gypsum Association only.

Reporting Explanations

U.S. Manufacturers

Sales
(The geographic boundaries used in reporting sales conform to the U.S. Bureau of Census Divisions.)

Includes both domestic and export, and are reported by geographic division based on final destination of sale, rather than point of production or origin. All tonnages sold are reported in short tons, ignoring fractions, and in the case of bagged goods, they include the weight of additives or other materials used in the final product sold.

Gypsum products or materials transferred from one gypsum plant to another gypsum plant, in the same company, are reported by the selling plant to the end user unless the products cross an international border. Gypsum products, whether sold or transferred, for use in the manufacture of non-gypsum products (such as cement) are included. Sales of board are reported on a surface area basis in square feet, regardless of thickness.

Explanatory Information - General

Uncalcined - includes sales of purchased material, but excludes sales to other gypsum producers
Calcined - includes all sales of produced products; excludes sales of purchased finished products, as they are reported by the manufacturer. Excludes additives.
Synthetic Gypsum - a by-product that is chemically manufactured, as opposed to naturally occurring ore.
Regular Plasters - includes mill-mixed, spray fireproofing, and shipments to other mixing plants.
Veneer Plasters - basecoat and finish plasters and all other gypsum prepared finishes.

Explanatory Information - Board Products

Veneer Base - specialty board for application of thin-coat veneer plaster; includes regular and type X veneer base.
Lath - all gypsum lath for plaster; excludes veener base.
Gypsum Sheathing - all single thickness sheathing including type X board, with or without water-resistant treatment.
Regular Gypsum Board - all thickness regular core board, form board, backer board, and specialty board (such as fiber gypsum board). Laminated products based on area of component parts, not finished product.
Type X Gypsum Board - same as "Regular Gypsum Board" except all-type X core; excludes all regular core, sheathing, pre-decorated, veneer base and water/moisture resistant board.
Pre-decorated Wallboard - all products on which a decorative surface is factory applied, laminated, or adhered to base products regardless of core, thickness, or type; excludes all 5/16” pre-decorated products and foil back, unless sold for decorative purpose.
5/16” Mobile Home Board - includes all 5/16” board, regardless of pre-decorated or plain surface.
Water or Moisture Resistant Gypsum Board - all types, except gypsum sheathing.
### Regions

<table>
<thead>
<tr>
<th>New England</th>
<th>West North Central</th>
<th>Middle Atlantic</th>
</tr>
</thead>
<tbody>
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<td>Connecticut</td>
<td>Iowa</td>
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<td>Maine</td>
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<td>New York</td>
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<td>New Hampshire</td>
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<td>Rhode Island</td>
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<td>Vermont</td>
<td>North Dakota</td>
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<td>South Dakota</td>
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### Counties

#### Metropolitan New York Counties

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<th>Metropolitan New York Counties</th>
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<td>Dade</td>
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#### Florida Counties

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### Texas Counties - (continued)

#### Northern
- Anderson
- Andrews
- Angelina
- Archer
- Armstrong
- Bailey
- Baylor
- Borden
- Bosque
- Bowie
- Briscoe
- Brown
- Callahan
- Camp
- Carson
- Cass
- Castro
- Cherokee
- Childress
- Clay
- Cochran
- Coke
- Coleman
- Collin
- Collingsworth
- Comanche
- Cooke
- Cottle
- Crosby
- Dallas
- Dallam
- Dawson
- Deaf Smith
- Delta
- Denton
- Dickens
- Donley
- Eastland
- Ector
- Ellis
- Erath
- Falls

#### Southern
- Anderson
- Andrews
- Angelina
- Archer
- Armstrong
- Bailey
- Baylor
- Borden
- Bosque
- Bowie
- Briscoe
- Brown
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#### County Names
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#### County Abbreviations
- Anderson
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- Angelina
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- Borden
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U.S. Bureau of Census Divisions - (continued)

Counties - (continued)

California

Northern
Alameda
Alpine
Amador
Butte
Calaveras
Colusa
Contra Costa
Del Norte
El Dorado
Fresno
Glenn
Humboldt
Inyo
Kings

Lake
Lassen
Madera
Marin
Mariposa
Mendocino
Merced
Modoc
Mono
Napa
Nevada
Placer
Plumas
Sacramento
San Benito
San Francisco
San Joaquin
San Mateo
Santa Clara
Santa Cruz
Shasta
Sierra
Siskiyou
Solano
Sonoma
Stanislaus
Sutter
Tehama
Trinity
Tulare
Tuolumne
Yolo
Yuba
Southern
Imperial
Kern
Los Angeles
Orange
Riverside
San Diego
San Luis Obispo
San Bernardino
Santa Barbara
Ventura

Provinces

Canadian Atlantic Provinces
New Brunswick
Newfoundland
Nova Scotia
Prince Edward Island

Canadian Central Wester Provinces
Manitoba
Northwest Territories
Saskatchewan
Yukon

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