

This is a sample document. It is intended to show the format and type of data supplied by the Gypsum Association only.

Reporting Explanations

U.S. Manufacturers

Sales

(The geographic boundaries used in reporting sales conform to the U.S. Bureau of Census Divisions.)

Includes both domestic and export, and are reported by geographic division based on final destination of sale, rather than point of production or origin. All tonnages sold are reported in short tons, ignoring fractions, and in the case of bagged goods, they include the weight of additives or other materials used in the final product sold.

Gypsum products or materials transferred from one gypsum plant to another gypsum plant, in the same company, are reported by the selling plant to the end user unless the products cross an international border. Gypsum products, whether sold or transferred, for use in the manufacture of non-gypsum products (such as cement) are included. Sales of board are reported on a surface area basis in square feet, regardless of thickness.

Explanatory Information - General

- | | |
|-------------------------|---|
| Uncalcined | - includes sales of purchased material, but excludes sales to other gypsum producers |
| Calcined | - includes all sales of produced products; excludes sales of purchased finished products, as they are reported by the manufacturer. Excludes additives. |
| Synthetic Gypsum | - a by-product that is chemically manufactured, as opposed to naturally occurring ore. |
| Regular Plasters | - includes mill-mixed, spray fireproofing, and shipments to other mixing plants. |
| Veneer Plasters | - basecoat and finish plasters and all other gypsum prepared finishes. |

Explanatory Information - Board Products

- | | |
|---|--|
| Veneer Base | - specialty board for application of thin-coat veneer plaster; includes regular and type X veneer base. |
| Gypsum Sheathing | - all single thickness sheathing including type X board, with or without water-resistant treatment. |
| Regular Gypsum Board | - all thickness regular core board, form board, backer board, and specialty board (such as fiber gypsum board). Laminated products based on area of component parts, not finished product. |
| Type X Gypsum Board | - same as "Regular Gypsum Board" except all-type X core; excludes all regular core, sheathing, pre-decorated, veneer base and water/moisture resistant board. |
| Pre-decorated Wallboard | - all products on which a decorative surface is factory applied, laminated, or adhered to base products regardless of core, thickness, or type; excludes all 5/16" pre-decorated products and foil back, unless sold for decorative purpose. |
| 5/16" Mobile Home Board | - includes all 5/16" board, regardless of pre-decorated or plain surface. |
| Water or Moisture Resistant Gypsum Board | - all types, except gypsum sheathing. |

Note: Collection of data for lath discontinued in 2004 due to limited production of product.

U.S. Bureau of Census Divisions

Regions

New England

Connecticut
Maine
Massachusetts
New Hampshire
Rhode Island
Vermont

South Atlantic

Delaware
District of Columbia
Florida
Georgia
Maryland
North Carolina
South Carolina
Virginia
West Virginia

East North Central

Illinois
Indiana
Michigan
Ohio
Wisconsin

West North Central

Iowa
Kansas
Minnesota
Missouri
Nebraska
North Dakota
South Dakota

Mountain

Arizona
Colorado
Idaho
Montana
Nevada
New Mexico
Utah
Wyoming

Pacific

Alaska
California
Hawaii
Oregon
Washington

Middle Atlantic

New Jersey
New York
Pennsylvania

East South Central

Alabama
Kentucky
Mississippi
Tennessee

West South Central

Arkansas
Louisiana
Oklahoma

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U.S. Bureau of Census Divisions - (continued)

Counties

Metropolitan New York Counties

Bronx
Kings
Nassau
Putnam
Queens
Richmond
Rockland
Suffolk
Westchester

Florida Counties

Northern

Alachua
Baker
Bay
Bradford
Calhoun
Clay
Columbia
Dixie
Duval
Escambia
Flagler
Franklin
Gadsden
Gilchrist
Gulf
Hamilton
Holmes

Jackson
Jefferson
Lafayette
Leon
Levy
Liberty
Madison
Marion
Nassau
Okaloosa
Putnam
Santa Rosa
St. Johns
Suwannee
Taylor
Union
Wakulla
Walton
Washington

Central

Brevard
Citrus
Hardee
Hernando
Hillsborough
Lake
Manatee
Orange
Osceola
Pasco

Pinellas
Polk
Seminole
Sumter
Volusia
Southern
Broward
Charlotte
Collier
Dade
De Soto
Glades
Hendry
Highlands
Indian River
Lee
Martin
Monroe
Okeechobee
Palm Beach
Sarasota
St. Lucie

U.S. Bureau of Census Divisions - (continued)

Counties - (continued)

Texas

Northern

Anderson	Fannin	Lynn	Stonewall	Galveston	Val Verde
Andrews	Fisher	Lubbock	Swisher	Gillespie	Victoria
Angelina	Floyd	Madison	Tarrant	Gonzales	Waller
Archer	Foard	Marion	Taylor	Grimes	Ward
Armstrong	Franklin	Martin	Terry	Guadalupe	Washington
Bailey	Freestone	McLennan	Throckmorton	Hardin	Wharton
Baylor	Gaines	Midland	Titus	Harris	Williamson
Borden	Garza	Mills	Trinity	Hays	Wilson
Bosque	Glasscock	Mitchell	Tyler	Irion	<u>Southern</u>
Bowie	Gray	Montague	Upshur	Jackson	Aransas
Briscoe	Grayson	Moore	Van Zandt	Jefferson	Atascosa
Brown	Gregg	Morris	Walker	Karnes	Bee
Callahan	Hale	Motley	Wheeler	Kendall	Brewster
Camp	Hall	Nacogdoches	Wichita	Kerr	Brooks
Carson	Hamilton	Navarro	Wilbarger	Kimble	Calhoun
Cass	Hansford	Newton	Winkler	Kinney	Cameron
Castro	Hardeman	Nolan	Wise	Lampasas	Culberson
Cherokee	Harrison	Ochiltree	Wood	Lavaca	Dimmit
Childress	Hartley	Oldham	Yoakum	Lee	Duval
Clay	Haskell	Palo Pinto	Young	Liberty	El Paso
Cochran	Hemphill	Panola	<u>Central</u>	Llano	Frio
Coke	Henderson	Parker	Austin	Loving	Goliad
Coleman	Hill	Parmer	Bandera	Mason	Hidalgo
Collin	Hockley	Polk	Bastrop	Matagorda	Hudspeth
Collingsworth	Hood	Potter	Bell	McCulloch	Jeff Davis
Comanche	Hopkins	Rains	Bexar	Medina	Jim Hogg
Cooke	Houston	Randall	Blanco	Menard	Jim Wells
Cottle	Howard	Red River	Brazoria	Milam	Kenedy
Crosby	Hunt	Roberts	Brazos	Montgomery	Kleberg
Dallas	Hutchinson	Rockwall	Burleson	Orange	La Salle
Dallam	Jack	Runnels	Burnet	Pecos	Live Oak
Dawson	Jasper	Rusk	Caldwell	Reagan	Maverick
Deaf Smith	Johnson	Sabine	Chambers	Real	McMullen
Delta	Jones	San Augustine	Colorado	Reeves	Nueces
Denton	Kaufman	San Jacinto	Comal	Robertson	Presidio
Dickens	Kent	Scurry	Concho	San Saba	Refugio
Donley	King	Shackelford	Coryell	Schleicher	San Patricio
Eastland	Knox	Shelby	Crane	Sutton	Starr
Ector	Lamar	Sherman	Crockett	Terrell	Webb
Ellis	Lamb	Smith	De Witt	Tom Green	Willacy
Erath	Leon	Somervell	Edwards	Travis	Zapata
Falls	Limestone	Stephens	Fayette	Upton	Zavala
	Lipscomb	Sterling	Fort Bend	Uvalde	

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U.S. Bureau of Census Divisions - (continued)

Counties - (continued)

California

Northern

Alameda
Alpine
Amador
Butte
Calaveras
Colusa
Contra Costa
Del Norte
El Dorado
Fresno
Glenn
Humboldt
Inyo
Kings

Lake
Lassen
Madera
Marin
Mariposa
Mendocino
Merced
Modoc
Mono
Monterey
Napa
Nevada
Placer
Plumas
Sacramento

San Benito
San Francisco
San Joaquin
San Mateo
Santa Clara
Santa Cruz
Shasta
Sierra
Siskiyou
Solano
Sonoma
Stanislaus
Sutter
Tehama
Trinity

Tulare
Tuolumne
Yolo
Yuba
Southern
Imperial
Kern
Los Angeles
Orange
Riverside
San Diego
San Luis Obispo
San Bernardino
Santa Barbara
Ventura

Provinces

Canadian Atlantic Provinces

New Brunswick
Newfoundland
Nova Scotia
Prince Edward Island

Canadian Central Wester Provinces

Manitoba
Northwest Territories
Saskatchewan
Yukon

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GYPSUM ASSOCIATION
Regional Breakout for U.S. Manufacturers
13 Month Rolling Trend
(Reported in 1,000² ft.)

December, 2007

U.S. Census Regions	Dec-06	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	YTD*
NEW ENGLAND														
Connecticut	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Maine	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Massachusetts	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
New Hampshire	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Rhode Island	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Vermont	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Regional Total:	7,404	34,068	19,296	27,402	39,282	39,294	39,294	27,402	39,294	39,294	27,402	39,294	59,244	430,566
MIDDLE ATLANTIC														
New Jersey	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
New York City	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
New York Remainder	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Pennsylvania	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Regional Total:	4,936	22,712	12,864	18,268	26,188	26,196	26,196	18,268	26,196	26,196	18,268	26,196	39,496	287,044
SOUTH ATLANTIC														
Delaware	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
District of Columbia	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Florida North	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Florida Central	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Florida South	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Georgia	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Maryland	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
North Carolina	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
South Carolina	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Virginia	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
West Virginia	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Regional Total:	13,574	62,458	35,376	50,237	72,017	72,039	72,039	50,237	72,039	72,039	50,237	72,039	108,614	789,371
EAST NORTH CENTRAL														
Illinois	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Indiana	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Michigan	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Ohio	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Wisconsin	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Regional Total:	6,170	28,390	16,080	22,835	32,735	32,745	32,745	22,835	32,745	32,745	22,835	32,745	49,370	358,805
EAST SOUTH CENTRAL														
Alabama	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Kentucky	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Mississippi	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Tennessee	1,234	5,678	3,216	4,567	6,547	6,549	6,549	4,567	6,549	6,549	4,567	6,549	9,874	71,761
Regional Total:	4,936	22,712	12,864	18,268	26,188	26,196	26,196	18,268	26,196	26,196	18,268	26,196	39,496	247,548

* Reflects year-to-date totals for the calendar year only.

NA - Not available due to insufficient participation; value(s) is/are incorporated into category & section totals unless otherwise specified.

Red = Revision

**GYPSUM ASSOCIATION
Product Breakout for U.S. Manufacturers**

December, 2007

Production (Short Tons)	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	YTD*
Crude Gypsum (including gypsite & anhydrite)													
Domestic	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	14,814,804
Imported	2,345,678	2,345,678	2,345,678	2,345,678	2,345,678	2,345,678	2,345,678	2,345,678	2,345,678	2,345,678	2,345,678	2,345,678	28,148,136
Subtotal:	3,580,245	3,580,245	3,580,245	3,580,245	3,580,245	3,580,245	3,580,245	3,580,245	3,580,245	3,580,245	3,580,245	3,580,245	42,962,940
Synthetic Gypsum (by-product crude materials)	1,122,334	1,122,334	1,122,334	1,122,334	1,122,334	1,122,334	1,122,334	1,122,334	1,122,334	1,122,334	1,122,334	1,122,334	13,468,008
Total Gypsum:	4,702,579	4,702,579	4,702,579	4,702,579	4,702,579	4,702,579	4,702,579	4,702,579	4,702,579	4,702,579	4,702,579	4,702,579	56,430,948
Calcined Gypsum ("stucco")	3,322,110	3,322,110	3,322,110	3,322,110	3,322,110	3,322,110	3,322,110	3,322,110	3,322,110	3,322,110	3,322,110	3,322,110	39,865,320

Please note:

Domestic - mined or quarried in the United States
Imported - from outside of the United States

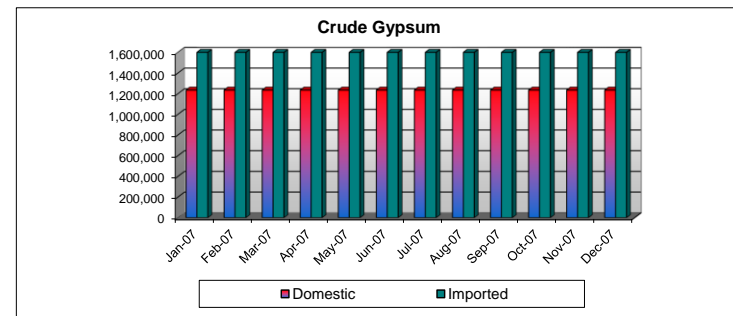
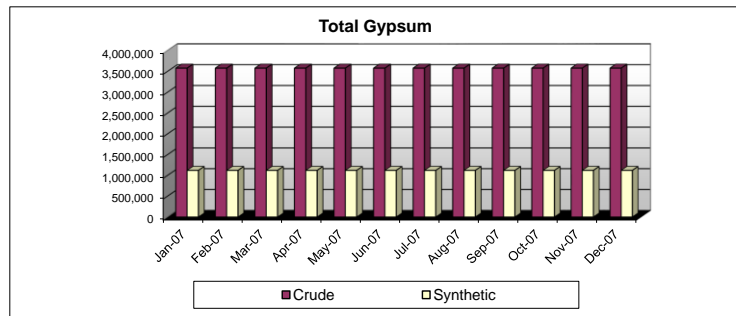
Shipments (Short Tons)	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	YTD*
Uncalcined													
Portland Cement Retarder	123,456	123,456	123,456	123,456	123,456	123,456	123,456	123,456	123,456	123,456	123,456	123,456	1,481,472
Agricultural Gypsum	654,321	654,321	654,321	654,321	654,321	654,321	654,321	654,321	654,321	654,321	654,321	654,321	7,851,852
Fillers and Others	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Uncalcined:	777,777	777,777	777,777	777,777	777,777	777,777	777,777	777,777	777,777	777,777	777,777	777,777	9,333,324

Calcined Plasters (Short Tons)	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	YTD*
Building Plasters													
Regular Plasters	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Veneer Plasters	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Gauging Plaster & Keene's Cement	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Poured Gypsum Cement & Concrete	NA	NA	NA	NA	0	0	0	0	0	0	0	0	NA
Subtotal:	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	0	NA
Industrial Plasters	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Plasters:	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	0	NA

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* YTD total does not include NA values



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GYPSUM ASSOCIATION
Product Breakout for U.S. Manufacturers

Sales by Final Destination
Board Products (1,000² ft.)

December, 2007

GRAND TOTALS:	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	YTD*
Veneer Base	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Gypsum Sheathing	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Regular Gypsum Board	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	1,234,567	14,814,804
Type X Gypsum Board	123,456	123,456	123,456	123,456	123,456	123,456	123,456	123,456	123,456	123,456	123,456	123,456	1,481,472
Predecorated Wallboard	1,234	1,234	1,234	1,234	1,234	1,234	1,234	1,234	1,234	1,234	1,234	1,234	14,808
5/16" Mobile Home Board	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Water or Moisture Resistant Board	1,232,456	1,232,456	1,232,456	1,232,456	1,232,456	1,232,456	1,232,456	1,232,456	1,232,456	1,232,456	1,232,456	1,232,456	14,789,472
Total Board Products:	2,628,748	2,628,748	2,628,748	2,628,748	2,628,748	2,628,748	2,628,748	2,628,748	2,628,748	2,628,748	2,628,748	2,628,748	31,544,976

Regions/Products	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	YTD*
New England													
Veneer Base	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Gypsum Sheathing	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Regular Gypsum Board	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Type X Gypsum Board	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Predecorated Wallboard	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
5/16" Mobile Home Board	0	0	0	0	0	0	0	0	0	0	0	0	0
Water or Moisture Resistant Board	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	651,852
Total:	95,755	86,224	96,227	85,827	91,013	83,233	81,786	92,658	78,898	92,520	81,708	65,530	1,031,379
Middle Atlantic													
Veneer Base	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	651,852
Gypsum Sheathing	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	651,852
Regular Gypsum Board	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	651,852
Type X Gypsum Board	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	651,852
Predecorated Wallboard	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
5/16" Mobile Home Board	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Water or Moisture Resistant Board	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	651,852
Total:	253,703	223,618	249,145	231,720	249,773	234,272	235,938	258,891	222,694	265,930	230,087	191,245	2,847,016
South Atlantic													
Veneer Base	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Gypsum Sheathing	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Regular Gypsum Board	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Type X Gypsum Board	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Predecorated Wallboard	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
5/16" Mobile Home Board	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Water or Moisture Resistant Board	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Total:	645,259	595,333	654,748	628,104	679,678	626,036	602,743	644,746	537,090	610,090	504,158	415,658	7,143,643
East North Central													
Veneer Base	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	651,852
Gypsum Sheathing	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Regular Gypsum Board	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	651,852
Type X Gypsum Board	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	12,345	148,140
Predecorated Wallboard	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
5/16" Mobile Home Board	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Water or Moisture Resistant Board	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	54,321	651,852
Total:	321,298	265,810	298,610	288,197	307,693	288,430	293,445	311,484	270,915	311,378	267,595	224,162	3,449,017

NA - Not available due to insufficient participation; value(s) is/are incorporated into category & section totals unless otherwise specified.

Red = Revision

* YTD total does not include NA values