

This is a sample document. It is intended to show the format and type of data supplied by the Gypsum Association only.

## **Product Explanations**

### **U.S. Manufacturers**

The geographic boundaries used in reporting sales conform to the U.S. Bureau of Census Divisions

Includes both domestic and exported shipments by U.S. manufacturers. All are reported by geographic division based on final destination of sale, not point of production or origin. All tonnages are reported in short tons, ignoring fractions.

Gypsum products or materials transferred from one gypsum plant to another gypsum plant within the same company, are reported by the selling plant to the end user unless the products cross an international border. Gypsum products, whether sold or transferred, for use in the manufacture of non-gypsum products (such as cement) are included. Sales of board and panels are reported on a surface area basis in square feet.

### **Explanatory Information - General**

#### **Production Terms**

##### **Crude Gypsum**

- mined or quarried naturally occurring ore. Domestic ore is mined or quarried in the United States. Imported ore is from outside the United States.

##### **Synthetic Gypsum**

- a by-product that is chemically manufactured, as opposed to naturally occurring ore.

##### **Calcined Gypsum ("stucco")**

- produced from crude and/or synthetic ore; excludes additives.

#### **Shipment Terms**

##### **Uncalcined**

- includes sales of purchased material, but excludes sales to other gypsum producers

#### **Plasters**

##### **Calcined Plaster**

- includes all sales of produced products, excludes sales of purchased finished products as they are reported by the manufacturer.

##### **Regular Plaster**

- includes mill-mixed, spray fireproofing, and shipments to other mixing plants.

##### **Veneer Plasters**

- basecoat and finish plasters and all other gypsum prepared finishes.

## Explanatory Information - Board and Panel Products

<b>Veneer Base</b>	- all gypsum board used as base for gypsum veneer plaster. Includes gypsum lath and type X veneer base.
<b>Gypsum Sheathing Board and Panels</b>	- all single thickness sheathing including type X board.
<b>Regular Gypsum Board</b>	- all thickness regular core paper face gypsum board, form board, backer board, and specialty board (such as fiber gypsum board or abuse-resistant board) not addressed in another category. Report plant footage of laminated products based on area of component parts; not of finished products. Excludes all type X core, sheathing, veneer base, predecorated, water or moisture-resistant, 5/16" mobile home, mold-resistant and mold- and moisture-resistant, and glass mat face board.
<b>Type X Gypsum Board</b>	- same as "Regular Gypsum Board" except all type X core; excludes all regular core, sheathing, veneer base, predecorated water/moisture resistant board, and liner panel. Includes abuse-resistant board with a type X core that does not meet the description of another category.
<b>Liner Panel</b>	- two foot wide by 3/4 inch or 1 inch thick gypsum panel designed for use in a shaftwall or gypsum area separation wall regardless of facing material. Includes mold- and/or moisture-resistant liner panel.
<b>Predecorated Wallboard</b>	- all products on which a decorative surface is factory applied, laminated, or adhered to base products regardless of core, thickness, or type; excludes all 5/16" pre-decorated products and foil back, unless sold for decorative purpose. Includes type X predecorated wallboard.
<b>5/16" Mobile Home Board</b>	- includes all 5/16" board, regardless of pre-decorated or plain surface.
<b>Water or Moisture Resistant Gypsum Board and Mold-Resistant and Mold- and Moisture-Resistant Board and Panels (abbr. WR or MMR Board and Panels)</b>	- Board with a water-repellant face and back paper designed primarily to be used as a base for the application of ceramic or plastic tile on walls or ceilings, or board manufactured with a mold-resistant or mold- and moisture-resistant core and mold- and moisture-resistant facing including glass mat facing. Includes paper-face or glass-mat face abuse-resistant materials having qualifying mold- and moisture-resistant attributes.

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## U.S. Bureau of Census Divisions

### Regions

#### **New England**

Connecticut  
Maine  
Massachusetts  
New Hampshire  
Rhode Island  
Vermont

#### **South Atlantic**

Delaware  
District of Columbia  
Florida  
Georgia  
Maryland  
North Carolina  
South Carolina  
Virginia  
West Virginia

#### **East North Central**

Illinois  
Indiana  
Michigan  
Ohio  
Wisconsin

#### **West North Central**

Iowa  
Kansas  
Minnesota  
Missouri  
Nebraska  
North Dakota  
South Dakota

#### **Mountain**

Arizona  
Colorado  
Idaho  
Montana  
Nevada  
New Mexico  
Utah  
Wyoming

#### **Pacific**

Alaska  
California  
Hawaii  
Oregon  
Washington

#### **Middle Atlantic**

New Jersey  
New York  
Pennsylvania

#### **East South Central**

Alabama  
Kentucky  
Mississippi  
Tennessee

#### **West South Central**

Arkansas  
Louisiana  
Oklahoma  
Texas

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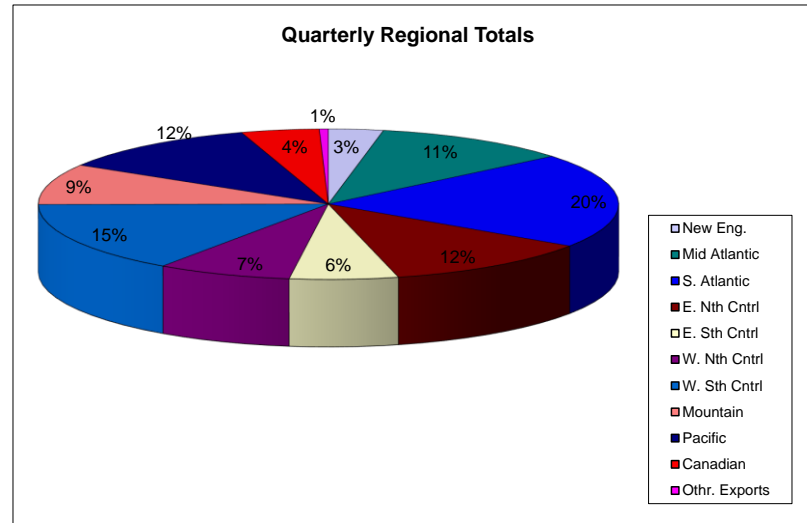
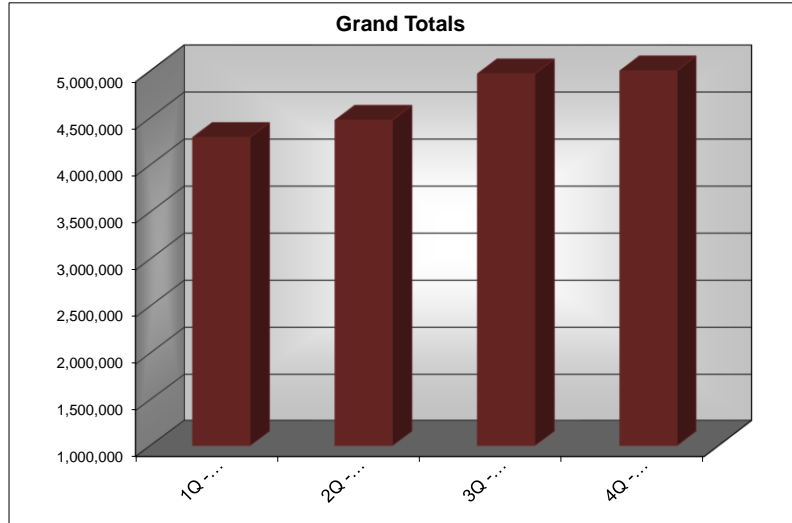
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**GYPSUM ASSOCIATION**  
**Regional Breakout for U.S. Manufacturers**  
Quarterly Total  
 (Reported in 1,000<sup>2</sup> ft.)  
**Fourth Quarter, 2012**

U.S. Census Regions	Quarterly Totals	Year-to-Date
NEW ENGLAND	123,456	123,456
MIDDLE ATLANTIC	123,456	123,456
SOUTH ATLANTIC	123,456	123,456
EAST NORTH CENTRAL	123,456	123,456
EAST SOUTH CENTRAL	123,456	123,456
WEST NORTH CENTRAL	123,456	123,456

U.S. Census Regions	Quarterly Totals	Year-to-Date
WEST SOUTH CENTRAL	123,456	123,456
MOUNTAIN	123,456	123,456
PACIFIC	123,456	123,456
CANADIAN PROVINCES	123,456	123,456
OTHER EXPORTS	123,456	123,456
<b>GRAND TOTAL:</b>	<b>123,456</b>	<b>123,456</b>

NA - Not available due to insufficient participation; value(s) is/are incorporated into category & section totals unless otherwise specified.  
 Red = Revision



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**GYPSUM ASSOCIATION**  
**Product Breakout for U.S. Manufacturers**  
**Fourth Quarter, 2012**

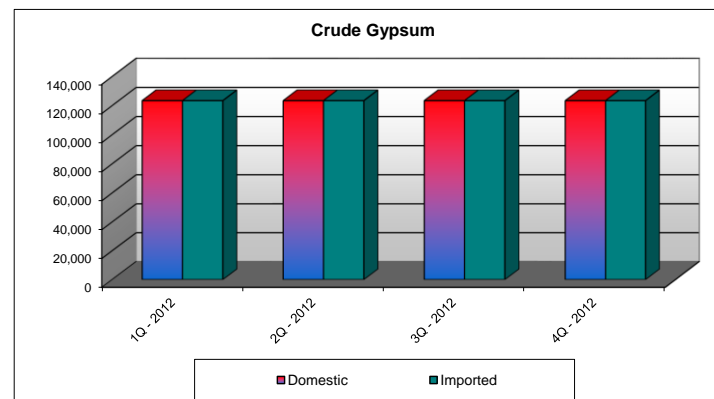
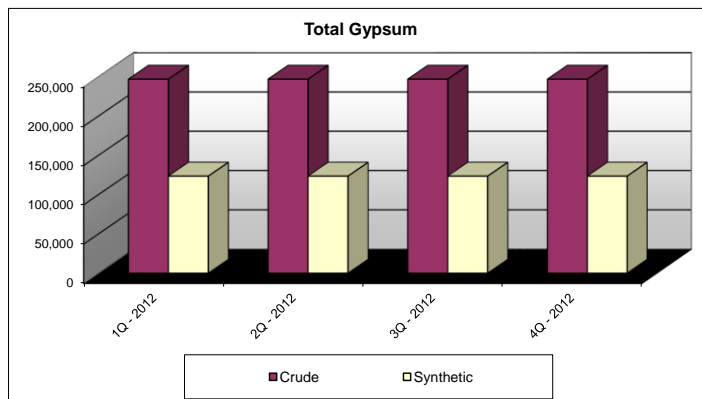
Production (Short Tons)	1Q - 2012	2Q - 2012	3Q - 2012	4Q - 2012	YTD*
<b>Crude Gypsum</b> (including gypsite & anhydrite)					
Domestic	123,456	123,456	123,456	123,456	123,456
Imported	123,456	123,456	123,456	123,456	123,456
<b>Subtotal:</b>	<b>246,912</b>	<b>246,912</b>	<b>246,912</b>	<b>246,912</b>	<b>987,648</b>
<b>Synthetic Gypsum</b> (by-product crude materials)	123,456	123,456	123,456	123,456	493,824
<b>Total Gypsum:</b>	<b>370,368</b>	<b>370,368</b>	<b>370,368</b>	<b>370,368</b>	<b>1,481,472</b>
<b>Calcined Gypsum</b> ("stucco")	123,456	123,456	123,456	123,456	493,824

**Please note:**  
 Domestic - mined or quarried in the United States  
 Imported - from outside of the United States

Shipments (Short Tons)	1Q - 2012	2Q - 2012	3Q - 2012	4Q - 2012	YTD*
<b>Uncalcined</b>					
Portland Cement Retarder	123,456	123,456	123,456	123,456	493,824
Agricultural Gypsum	123,456	123,456	123,456	123,456	493,824
Fillers and Others	123,456	123,456	123,456	123,456	493,824
<b>Total Uncalcined:</b>	<b>370,368</b>	<b>370,368</b>	<b>370,368</b>	<b>370,368</b>	<b>1,481,472</b>

Calcined Plasters (Short Tons)	1Q - 2012	2Q - 2012	3Q - 2012	4Q - 2012	YTD*
<b>Building Plasters</b>					
Regular Plasters	NA	NA	NA	NA	NA
Veneer Plasters	NA	NA	NA	NA	NA
Gauging Plaster & Keene's Cement	NA	NA	NA	NA	NA
Poured Gypsum Cement & Concrete	0	0	0	0	0
<b>Subtotal:</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
<b>Industrial Plasters</b>	0	0	0	0	0
<b>Total Plasters:</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>

\* YTD total for the individual categories does not include NA values  
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**GYPSUM ASSOCIATION**  
**Product Breakout for U.S. Manufacturers**

**Sales by Final Destination**

Board Products (1,000<sup>2</sup> ft.)

**Fourth Quarter, 2012**

<b>GRAND TOTALS:</b>	<b>1Q - 2012</b>	<b>2Q - 2012</b>	<b>3Q - 2012</b>	<b>4Q - 2012</b>	<b>YTD*</b>
Veneer Base	123,456	123,456	123,456	123,456	493,824
Gypsum Sheathing Board and Panels	123,456	123,456	123,456	123,456	493,824
Regular Gypsum Board	123,456	123,456	123,456	123,456	493,824
Type X Gypsum Board	123,456	123,456	123,456	123,456	493,824
Liner Panel	123,456	123,456	123,456	123,456	493,824
Predecorated Wallboard	123,456	NA	NA	NA	NA
5/16" Mobile Home Board	123,456	NA**	NA**	NA**	NA
WR or MMR Board and Panels	123,456	123,456	123,456	123,456	493,824
<b>Total Board Products:</b>	321,654	321,654	321,654	321,654	<b>1,286,616</b>

\*\*Value is listed as NA in order to protect the confidentiality of the numbers within the Predecorated Wallboard category & enable the release of the overall grand total.

<b>Regions/Products</b>	<b>1Q - 2012</b>	<b>2Q - 2012</b>	<b>3Q - 2012</b>	<b>4Q - 2012</b>	<b>YTD*</b>
<b>New England</b>					
Veneer Base	321,654	321,654	321,654	321,654	1,286,616
Gypsum Sheathing Board and Panels	321,654	321,654	321,654	321,654	1,286,616
Regular Gypsum Board	321,654	321,654	321,654	321,654	1,286,616
Type X Gypsum Board	321,654	321,654	321,654	321,654	1,286,616
Liner Panel	NA	NA	NA	NA	NA
Predecorated Wallboard	NA	NA	NA	NA	NA
5/16" Mobile Home Board	0	0	0	0	0
WR or MMR Board and Panels	321,654	321,654	321,654	321,654	1,286,616
<b>Total:</b>	321,654	321,654	321,654	321,654	<b>1,286,616</b>
<b>Middle Atlantic</b>					
Veneer Base	321,654	321,654	321,654	321,654	1,286,616
Gypsum Sheathing Board and Panels	321,654	321,654	321,654	321,654	1,286,616
Regular Gypsum Board	321,654	321,654	321,654	321,654	1,286,616
Type X Gypsum Board	321,654	321,654	321,654	321,654	1,286,616
Liner Panel	NA	NA	NA	NA	0
Predecorated Wallboard	NA	NA	NA	NA	NA
5/16" Mobile Home Board	0	0	0	0	NA
WR or MMR Board and Panels	321,654	321,654	321,654	321,654	1,286,616
<b>Total:</b>	321,654	321,654	321,654	321,654	<b>1,286,616</b>
<b>South Atlantic</b>					
Veneer Base	123,456	123,456	123,456	123,456	493,824
Gypsum Sheathing Board and Panels	123,456	123,456	123,456	123,456	493,824
Regular Gypsum Board	123,456	123,456	123,456	123,456	493,824
Type X Gypsum Board	123,456	123,456	123,456	123,456	493,824
Liner Panel	123,456	123,456	123,456	123,456	493,824
Predecorated Wallboard	NA	NA	NA	NA	NA
5/16" Mobile Home Board	NA	NA	NA	NA	NA
WR or MMR Board and Panels	2	2	2	2	8
<b>Total:</b>	321,654	321,654	321,654	321,654	<b>1,286,616</b>
<b>East North Central</b>					
Veneer Base	123,456	123,456	123,456	123,456	493,824
Gypsum Sheathing Board and Panels	123,456	123,456	123,456	123,456	493,824
Regular Gypsum Board	123,456	123,456	123,456	123,456	493,824
Type X Gypsum Board	123,456	123,456	123,456	123,456	493,824
Liner Panel	123,456	123,456	123,456	123,456	493,824
Predecorated Wallboard	NA	NA	NA	NA	NA
5/16" Mobile Home Board	NA	NA	NA	NA	NA
WR or MMR Board and Panels	2	2	2	2	8
<b>Total:</b>	321,654	321,654	321,654	321,654	<b>1,286,616</b>

\* YTD total for the individual categories does not include NA values

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